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| **Job Title** | **Commercial Finance Analyst (On-trade)** |

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| **Reporting to** | On-trade Finance Business Partner |
| **Business Unit** | Commercial GB |
| **Department** | Finance |
| **Job Grade (if applicable)** |  |
| **Location** | Wellpark |
| **Travel Requirements (if applicable)** | Travel to our other sites and offices as required to meet business needs |

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| **Role Summary** |
| * To assist the Finance Business Partner in achieving the delivery of On-trade budgeted profit by providing first class financial and commercial analysis, adding value and assisting in decision making. |

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| **Key Accountabilities** |
| * Assist in the delivery of your channel specific budgeted profit. * Provide relevant financial insight and financial data to your channel’s commercial team and Finance Business Partner. * Support key decision-makers through critical research and analysis. * Conduct analyses to identify areas for financial improvement. * Assist in the preparation of monthly commercial (channel specific) reporting and reviews, clearly identifying variances to expectations. * Interpret business trends and metrics to assist key decision makers in forming an objective view of operations, services and opportunities. * Be recognised as a relevant member of the commercial team. * Prepare and own the channel specific budget (and QFR) process and numbers. * Prepare monthly balance sheet reconciliations for required commercial control a/c’s. * Be the owner of all financial data relating to your channel. * Provide cover for Finance Business Partner and commercial finance colleagues as required. |

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| **Key Stakeholders** |
| **Internal**   * On-trade Finance Business Partner * On Trade Finance Team * On Trade Sales Teams * Business Development Team   **External**   * Specific customers / contacts as required |

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| **Skills** |
| * Excellent analytical skills, with the ability to present findings and discuss numerical and commercial information to relevant stakeholders in a meaningful way. * Adaptable and able to deliver information to non-finance stakeholders in a digestible, clear and concise way, appropriate to specific audiences. * Ability to influence key stakeholders, to build effective working relationships in order to help the BU achieve its objectives. * Commercially aware, must understand and anticipate the needs of the BU, external influences, and the wider business agenda. * Comfortable working with risk and ambiguity, able to adapt to changing business requirements. * Advanced level proficiency in MS Excel. |

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| **Experience and Qualifications** |
| * Fully qualified accountant * Experience of working in a commercial environment * Previous analytical experience in financial analysis, accounting or related discipline |