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| **Job Title** | **Commercial Finance Analyst (On-trade)** |

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| **Reporting to**  | On-trade Finance Business Partner |
| **Business Unit** | Commercial GB  |
| **Department**  | Finance  |
| **Job Grade (if applicable)** |  |
| **Location**  | Wellpark  |
| **Travel Requirements (if applicable)** | Travel to our other sites and offices as required to meet business needs |

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| **Role Summary**  |
| * To assist the Finance Business Partner in achieving the delivery of On-trade budgeted profit by providing first class financial and commercial analysis, adding value and assisting in decision making.
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| **Key Accountabilities**  |
| * Assist in the delivery of your channel specific budgeted profit.
* Provide relevant financial insight and financial data to your channel’s commercial team and Finance Business Partner.
* Support key decision-makers through critical research and analysis.
* Conduct analyses to identify areas for financial improvement.
* Assist in the preparation of monthly commercial (channel specific) reporting and reviews, clearly identifying variances to expectations.
* Interpret business trends and metrics to assist key decision makers in forming an objective view of operations, services and opportunities.
* Be recognised as a relevant member of the commercial team.
* Prepare and own the channel specific budget (and QFR) process and numbers.
* Prepare monthly balance sheet reconciliations for required commercial control a/c’s.
* Be the owner of all financial data relating to your channel.
* Provide cover for Finance Business Partner and commercial finance colleagues as required.
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| **Key Stakeholders** |
| **Internal*** On-trade Finance Business Partner
* On Trade Finance Team
* On Trade Sales Teams
* Business Development Team

**External** * Specific customers / contacts as required
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| **Skills** |
| * Excellent analytical skills, with the ability to present findings and discuss numerical and commercial information to relevant stakeholders in a meaningful way.
* Adaptable and able to deliver information to non-finance stakeholders in a digestible, clear and concise way, appropriate to specific audiences.
* Ability to influence key stakeholders, to build effective working relationships in order to help the BU achieve its objectives.
* Commercially aware, must understand and anticipate the needs of the BU, external influences, and the wider business agenda.
* Comfortable working with risk and ambiguity, able to adapt to changing business requirements.
* Advanced level proficiency in MS Excel.
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| **Experience and Qualifications** |
| * Fully qualified accountant
* Experience of working in a commercial environment
* Previous analytical experience in financial analysis, accounting or related discipline
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